



## Consolidated Financial Results for the Six Months Ended September 30, 2024 [Japanese GAAP]

October 31, 2024

Company name: SUMITOMO DENSETSU CO.,LTD.

Listing: Tokyo

Securities code: 1949

URL: <https://www.sem.co.jp>

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Scheduled date to file semi-annual securities report: November 6, 2024

Scheduled date to commence dividend payments: December 3, 2024

Preparation of supplementary material on financial results: Yes

Holding of financial results briefing: Yes

President

Executive Officer, General Manager, Finance & Accounting  
Department

(Yen amounts are rounded down to millions, unless otherwise noted.)

### 1. Consolidated Financial Results for the Six Months Ended September 30, 2024 (April 1, 2024 to September 30, 2024)

#### (1) Consolidated Operating Results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Six months ended September 30, 2024	90,572	13.4	6,162	98.1	6,569	81.1	4,417	79.6
September 30, 2023	79,888	(2.0)	3,111	(41.4)	3,628	(37.8)	2,459	(35.1)

(Note) Comprehensive income: Six months ended September 30, 2024: ¥ 3,938 million [ (23.0) %]  
Six months ended September 30, 2023: ¥ 5,112 million [ 63.0 %]

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Six months ended September 30, 2024	125.33	-
September 30, 2023	69.46	-

#### (2) Consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio
	Millions of yen	Millions of yen	%
As of September 30, 2024	175,010	111,839	60.9
March 31, 2024	181,664	110,932	58.3

(Reference) Equity: As of September 30, 2024: ¥ 106,633 million  
As of March 31, 2024: ¥ 105,833 million

## 2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2024	-	47.00	-	59.00	106.00
Fiscal year ending March 31, 2025	-	60.00			
Fiscal year ending March 31, 2025 (Forecast)			-	60.00	120.00

(Note) Revision to the forecast for dividends announced most recently: Yes

## 3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2025(April 1, 2024 to March 31, 2025)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	200,000	7.8	15,500	23.5	16,000	18.5	10,600	5.4	300.76

(Note) Revision to the financial results forecast announced most recently: Yes

### \* Notes:

(1) Significant changes in the scope of consolidation during the period: None

Newly included: - (Company name: )

Excluded: - (Company name: )

(2) Adoption of accounting treatment specific to the preparation of semi-annual consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement

1) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes

2) Changes in accounting policies due to other reasons: None

3) Changes in accounting estimates: None

4) Restatement: None

(4) Number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

September 30, 2024: 35,635,879 shares

March 31, 2024: 35,635,879 shares

2) Number of treasury shares at the end of the period:

September 30, 2024: 458,919 shares

March 31, 2024: 219,660 shares

3) Average number of shares outstanding during the period:

Six months ended September 30, 2024: 35,243,922 shares

Six months ended September 30, 2023: 35,412,210 shares

\* Semi-annual financial results reports are exempt from review conducted by certified public accountants or an audit firm.

\* Proper use of earnings forecasts, and other special matters

This presentation contains various forward-looking statements which are based on the current expectations and assumptions of future event.

Please be advised that there are possibilities actual performance could be different from those described in this material.

Semi-annual Consolidated Financial Statements  
Semi-annual Consolidated Balance Sheets

(Millions of yen)

	As of March 31, 2024	As of September 30, 2024
<b>Assets</b>		
Current assets		
Cash and deposits	59,390	58,733
Notes receivable, accounts receivable from completed construction contracts and other	73,070	65,268
Costs on construction contracts in progress	3,085	4,025
Other	1,572	2,045
Allowance for doubtful accounts	(12)	(11)
Total current assets	137,107	130,061
Non-current assets		
Property, plant and equipment		
Land	6,564	6,790
Other	17,232	18,382
Accumulated depreciation	(8,600)	(8,957)
Other, net	8,632	9,425
Total property, plant and equipment	15,196	16,216
Intangible assets		
Goodwill	2	1
Other	879	821
Total intangible assets	881	823
Investments and other assets		
Investment securities	22,451	21,723
Other	6,440	6,594
Allowance for doubtful accounts	(412)	(409)
Total investments and other assets	28,479	27,909
Total non-current assets	44,557	44,948
Total assets	181,664	175,010
<b>Liabilities</b>		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	41,585	35,371
Short-term borrowings	1,540	1,570
Income taxes payable	2,767	2,000
Provisions	161	87
Other	16,544	16,254
Total current liabilities	62,599	55,284
Non-current liabilities		
Long-term borrowings	836	766
Provision for retirement benefits for directors (and other officers)	11	12
Retirement benefit liability	1,199	1,173
Other	6,085	5,935
Total non-current liabilities	8,132	7,887
Total liabilities	70,732	63,171

(Millions of yen)

	As of March 31, 2024	As of September 30, 2024
Net assets		
Shareholders' equity		
Share capital	6,440	6,440
Capital surplus	6,114	6,119
Retained earnings	80,459	82,787
Treasury shares	(403)	(1,329)
Total shareholders' equity	92,610	94,018
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	12,123	11,399
Deferred gains or losses on hedges	0	0
Foreign currency translation adjustment	1,075	1,204
Remeasurements of defined benefit plans	23	10
Total accumulated other comprehensive income	13,222	12,614
Non-controlling interests	5,098	5,206
Total net assets	110,932	111,839
Total liabilities and net assets	181,664	175,010

## Semi-annual Consolidated Statements of Income and Comprehensive Income

(Millions of yen)

	For the six months ended September 30, 2023	For the six months ended September 30, 2024
Net sales	79,888	90,572
Cost of sales	71,168	78,622
Gross profit	8,720	11,949
Selling, general and administrative expenses		
Employees' salaries and allowances	2,156	2,227
Other	3,452	3,559
Total selling, general and administrative expenses	5,608	5,786
Operating profit	3,111	6,162
Non-operating income		
Interest income	63	73
Dividend income	254	279
Other	231	149
Total non-operating income	550	503
Non-operating expenses		
Interest expenses	15	16
Foreign exchange losses	-	69
Other	17	10
Total non-operating expenses	33	96
Ordinary profit	3,628	6,569
Extraordinary income		
Gain on sale of investment securities	256	-
Total extraordinary income	256	-
Extraordinary losses		
Loss on disposal of property, plant and equipment	43	-
Total extraordinary losses	43	-
Profit before income taxes	3,841	6,569
Income taxes - current	932	1,944
Income taxes - deferred	355	111
Total income taxes	1,288	2,056
Profit	2,553	4,513
Profit attributable to non-controlling interests	93	96
Profit attributable to owners of parent	2,459	4,417

(Millions of yen)

	For the six months ended September 30, 2023	For the six months ended September 30, 2024
Profit	2,553	4,513
Other comprehensive income		
Valuation difference on available-for-sale securities	1,967	(723)
Deferred gains or losses on hedges	0	(0)
Foreign currency translation adjustment	592	160
Remeasurements of defined benefit plans, net of tax	(1)	(11)
Total other comprehensive income	2,558	(575)
Comprehensive income	5,112	3,938
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	4,812	3,809
Comprehensive income attributable to non-controlling interests	299	128

## Semi-annual Consolidated Statements of Cash Flows

(Millions of yen)

	For the six months ended September 30, 2023	For the six months ended September 30, 2024
<b>Cash flows from operating activities</b>		
Profit before income taxes	3,841	6,569
Depreciation	634	642
Amortization of goodwill	57	0
Loss (gain) on sale of investment securities	(256)	-
Loss on disposal of property, plant and equipment	45	1
Increase (decrease) in allowance for doubtful accounts	(7)	(4)
Increase (decrease) in provision for loss on construction contracts	(50)	(8)
Increase (decrease) in provision for bonuses for directors (and other officers)	(57)	(64)
Increase (decrease) in retirement benefit liability	(28)	(33)
Interest and dividend income	(318)	(353)
Interest expenses	15	16
Foreign exchange losses (gains)	(22)	7
Decrease (increase) in trade receivables	6,224	7,982
Decrease (increase) in inventories	(1,424)	(942)
Increase (decrease) in trade payables	(2,461)	(6,250)
Increase (decrease) in advances received on construction contracts in progress	1,661	1,142
Increase (decrease) in other current liabilities	(2,775)	(1,480)
Other, net	(679)	(958)
Subtotal	4,399	6,265
Interest and dividends received	318	352
Interest paid	(16)	(17)
Income taxes and paid refund	(2,604)	(2,703)
Net cash provided by (used in) operating activities	2,096	3,896
<b>Cash flows from investing activities</b>		
Payments into time deposits	(305)	(232)
Proceeds from withdrawal of time deposits	366	290
Purchase of property, plant and equipment	(1,373)	(1,135)
Proceeds from sale of property, plant and equipment	3	0
Purchase of intangible assets	(270)	(90)
Purchase of investment securities	(0)	(306)
Proceeds from sale of investment securities	411	-
Net decrease (increase) in short-term loans receivable	50	-
Other, net	(37)	107
Net cash provided by (used in) investing activities	(1,155)	(1,366)
<b>Cash flows from financing activities</b>		
Proceeds from long-term borrowings	492	455
Repayments of long-term borrowings	(520)	(495)
Purchase of treasury shares	(1)	(958)
Dividends paid	(1,805)	(2,089)
Dividends paid to non-controlling interests	(107)	(21)
Other, net	(40)	(41)
Net cash provided by (used in) financing activities	(1,982)	(3,151)
Effect of exchange rate change on cash and cash equivalents	392	37
Net increase (decrease) in cash and cash equivalents	(649)	(583)
Cash and cash equivalents at beginning of period	54,428	59,085
Cash and cash equivalents at end of period	53,779	58,501

# Supplementary Information

## Consolidated Orders Received/Net Sales/Backlog of Orders by works type

(Millions of yen)

### 1.Orders Received

Works Type	FY2023/2Q (From: Apr.1,2023 To: Sep.30,2023)		FY2024/2Q (From: Apr.1,2024 To: Sep.30,2024)		Increase (Decrease)		FY2023(Full year) (From: Apr.1,2023 To: Mar.31,2024)	
	Amount	Proportion	Amount	Proportion	Amount	Rate	Amount	Proportion
Power Transmission Works	12,076	11.5%	11,842	12.3%	(233)	(1.9)	34,249	15.2%
General Electrical Works	68,704	65.1	58,966	61.1	(9,738)	(14.2)	138,371	61.3
Information & Communications Works	13,915	13.2	15,395	16.0	1,480	10.6	30,543	13.5
Facility & HVAC Works	6,647	6.3	6,955	7.2	308	4.6	14,856	6.6
Utilities Engineering Service	101,343	96.1	93,160	96.6	(8,183)	(8.1)	218,020	96.6
Others	4,138	3.9	3,326	3.4	(811)	(19.6)	7,844	3.4
Total	105,481	100.0	96,486	100.0	(8,995)	(8.5)	225,865	100.0

### 2.Net Sales

Works Type	FY2023/2Q (From: Apr.1,2023 To: Sep.30,2023)		FY2024/2Q (From: Apr.1,2024 To: Sep.30,2024)		Increase (Decrease)		FY2023(Full year) (From: Apr.1,2023 To: Mar.31,2024)	
	Amount	Proportion	Amount	Proportion	Amount	Rate	Amount	Proportion
Power Transmission Works	10,479	13.1%	11,385	12.6%	905	8.6	24,510	13.2%
General Electrical Works	48,704	61.0	54,783	60.5	6,078	12.5	111,137	59.9
Information & Communications Works	11,579	14.5	13,100	14.4	1,520	13.1	29,616	16.0
Facility & HVAC Works	4,986	6.2	7,977	8.8	2,990	60.0	12,414	6.7
Utilities Engineering Service	75,750	94.8	87,245	96.3	11,495	15.2	177,679	95.8
Others	4,138	5.2	3,326	3.7	(811)	(19.6)	7,844	4.2
Total	79,888	100.0	90,572	100.0	10,683	13.4	185,524	100.0

### 3. Backlog of Orders

Works Type	FY2023/2Q (As of Sep.30,2023)		FY2024/2Q (As of Sep.30,2024)		Increase (Decrease)		FY2023(Full year) (As of Mar.31,2024)	
	Amount	Proportion	Amount	Proportion	Amount	Rate	Amount	Proportion
Power Transmission Works	21,789	14.7%	30,389	18.0%	8,599	39.5	29,931	18.4%
General Electrical Works	95,477	64.5	106,894	63.4	11,416	12.0	102,711	63.1
Information & Communications Works	20,019	13.5	20,905	12.4	886	4.4	18,610	11.4
Facility & HVAC Works	10,730	7.3	10,489	6.2	(240)	(2.2)	11,511	7.1
Total	148,016	100.0	168,678	100.0	20,662	14.0	162,764	100.0



( 2 ) Forecast of Consolidated Orders Received & Net Sales

(Millions of yen)

Works Type		Orders Received (From: Apr.1,2024 To: Mar.31, 2025)		Net Sales (From: Apr.1,2024 To: Mar.31, 2025)	
		Amount	Increase (Decrease)	Amount	Increase (Decrease)
	Power Transmission Works	50,000	% 46.0	30,000	% 22.4
	General Electrical Works	112,000	(19.1)	116,000	4.4
	Information & Communications Works	35,000	14.6	32,000	8.0
	Facility & HVAC Works	15,000	1.0	14,000	12.8
	Utilities Engineering Service	212,000	(2.8)	192,000	8.1
	Others	8,000	2.0	8,000	2.0
	Total	220,000	(2.6)	200,000	7.8