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Fact Book

2023年度（2024年3月期）第1四半期 実績
FY2023 1st Quarter Result



July 31, 2023

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(将来情報についての注意事項)

この資料に記載しております売上高及び利益等の計画のうち、過去または現在の事実に関するもの以外は、当社グループの各事業に関する業界の動向についての見通しを含む経済状況、ならびに為替レートの変動その他の業績に影響を与える要因について、現時点で入手可能な情報をもとにした当社グループの仮定及び判断に基づく見通しを前提としております。

これら将来予想に関する記述は、既知または未知のリスク及び不確実性が内在しており、例として以下のものが挙げられますが、これらに限られるものではありません。

- ・米国、欧州、日本その他のアジア諸国の経済情勢、特に個人消費及び企業による設備投資の動向
- ・米ドル、ユーロ、アジア諸国の各通貨の為替相場の変動
- ・急速な技術革新と当社グループの対応能力
- ・財務的、経営的、環境的な諸前提の変動
- ・諸外国による現在及び将来の貿易規制等
- ・当社グループが所有する有価証券等の時価の変動

従いまして、実際の売上高及び利益等と、この資料に記載しております計画とは大きく異なる場合があることをご承知おき下さい。なお、当社グループは、この資料の本リリース後においても、将来予想に関する記述を更新して公表する義務を負うものではありません。

(Forward-Looking Statements)

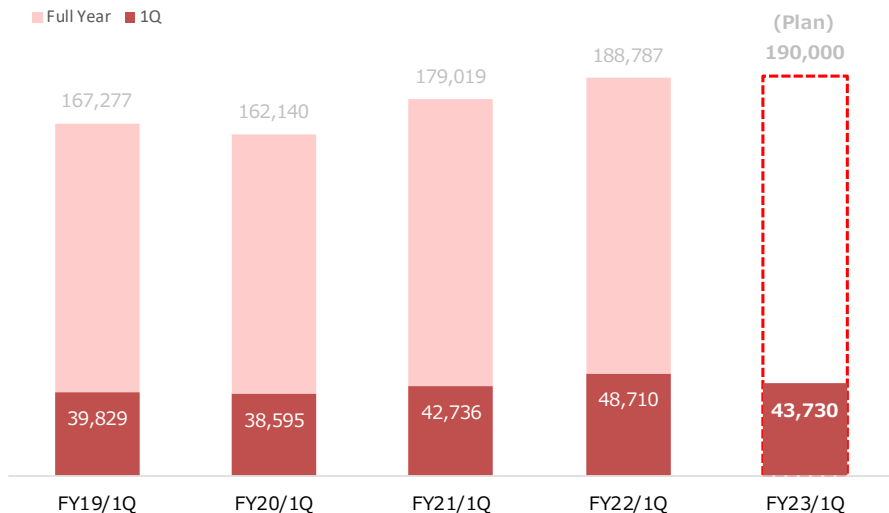
This presentation contains various forward-looking statements which are based on the current expectations and assumptions of future events. All figures and statements with respect to the future performance, projections and business plans of Sumitomo Electric and its group companies constitute forward-looking statements. Although Sumitomo Electric believes that its expectations and assumptions are reasonable, actual results and trends of Sumitomo Electric's performance could differ materially from those expressed or implied by such figures or statements due to risks and uncertainties in the future business circumstances. The factors which may cause such difference include, without limitation:

1. General market and economic conditions in the U.S., Europe, Japan and other Asian countries, especially personal consumption and capital expenditure.
2. Fluctuations of currency exchange rates, especially between Japanese yen and U.S. dollar, Euro and Asian currencies.
3. Rapid technological development and Sumitomo Electric and its group companies' ability to cope with it.
4. Changes in various assumptions including financial, managerial and environmental ones.
5. Current and future laws and regulations by foreign countries about trading and other activities.
6. Change in market value of securities that Sumitomo Electric and its group companies own.

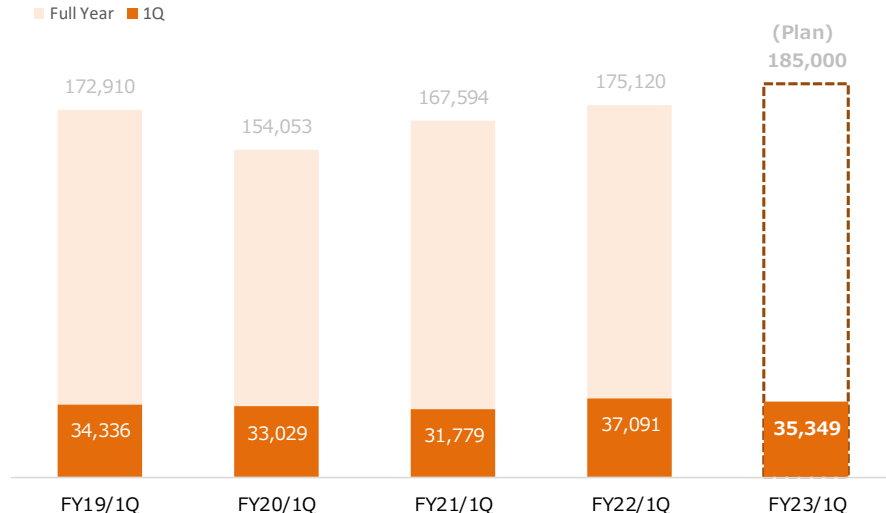
Please be advised that there are possibilities actual sales and profits could be different from those described in this material. Sumitomo Electric and its group companies are not obliged to update and make public any descriptions in forward-looking statements after releasing this material.

1. 財務ハイライト I Financial Highlights I

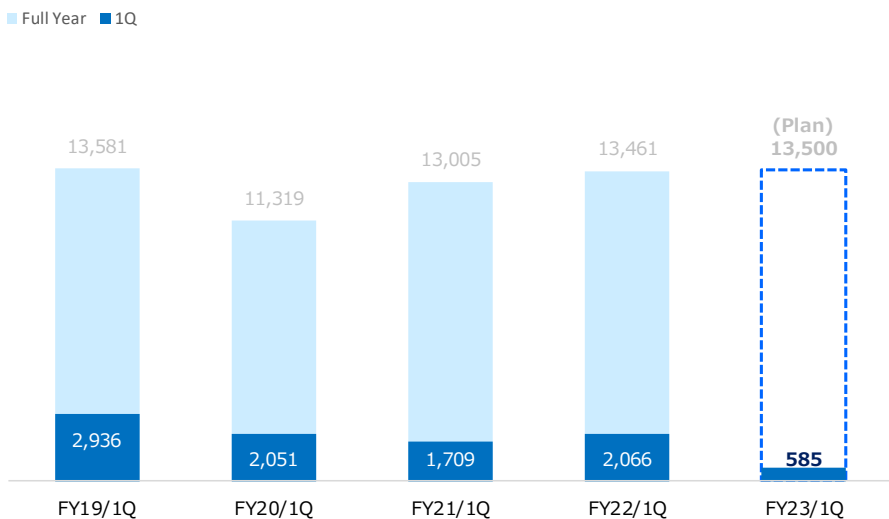
受注高 (単位：百万円 Millions of yen)
Orders received



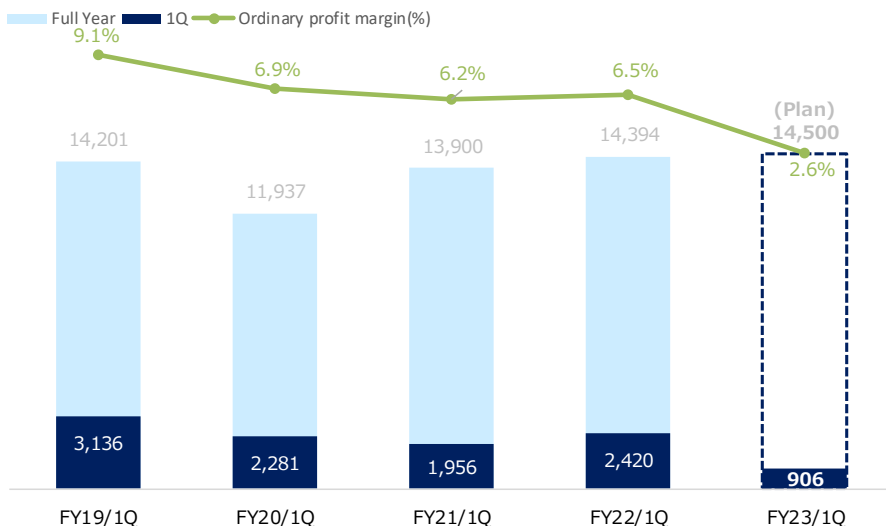
売上高 (単位：百万円 Millions of yen)
Net sales



営業利益 (単位：百万円 Millions of yen)
Operating profit



経常利益&経常利益率 (%) (単位：百万円 Millions of yen)
Ordinary profit & Ordinary profit margin(%)



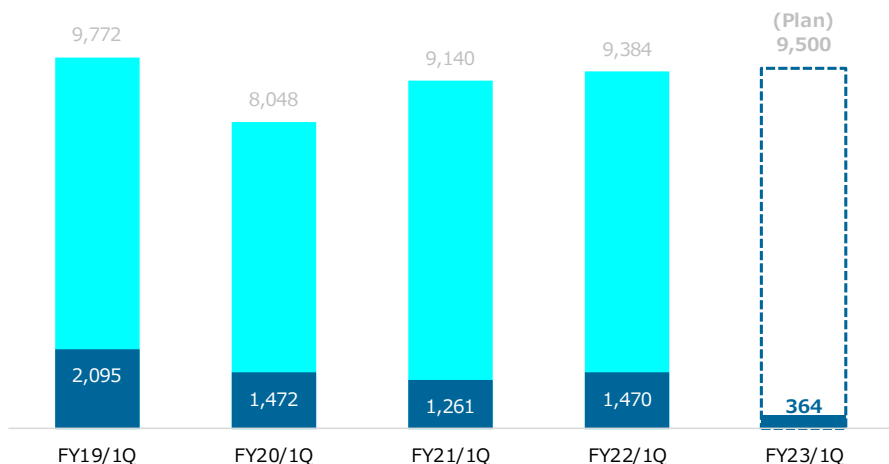
1. 財務ハイライトⅡ Financial Highlights Ⅱ

親会社株主に帰属する当期純利益

(単位：百万円 Millions of yen)

Profit attributable to owners of parent

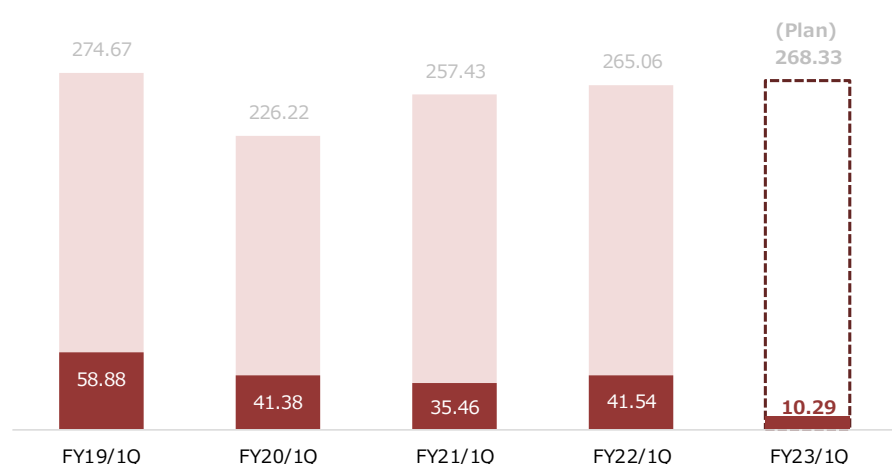
■ Full Year ■ 1Q



1株当たり四半期純利益 (円)

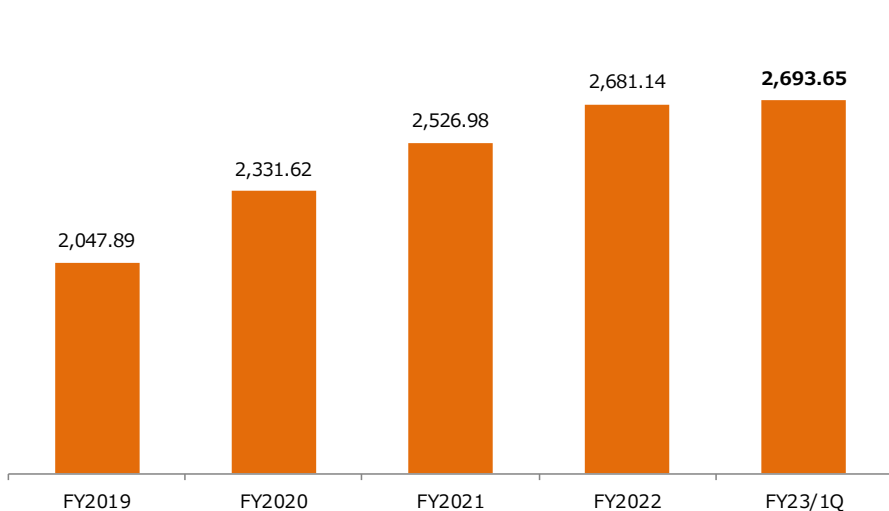
EPS (Earning Per Share (Yen))

■ Full year ■ 1Q



1株当たり純資産 (円)

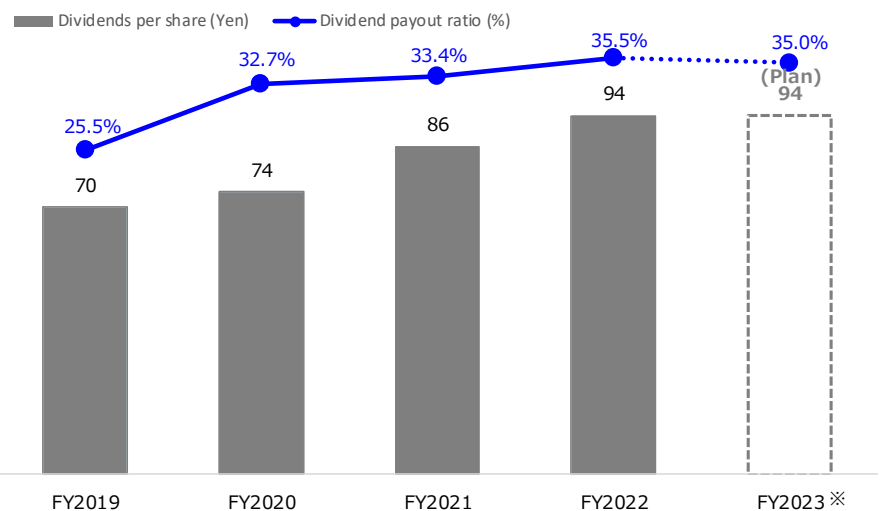
BPS (Book-value Per Share (Yen))



1株当たり年間配当金 (円) & 配当性向 (%)

Dividends per share (Yen) & Dividend Payout ratio (%)

※Plan

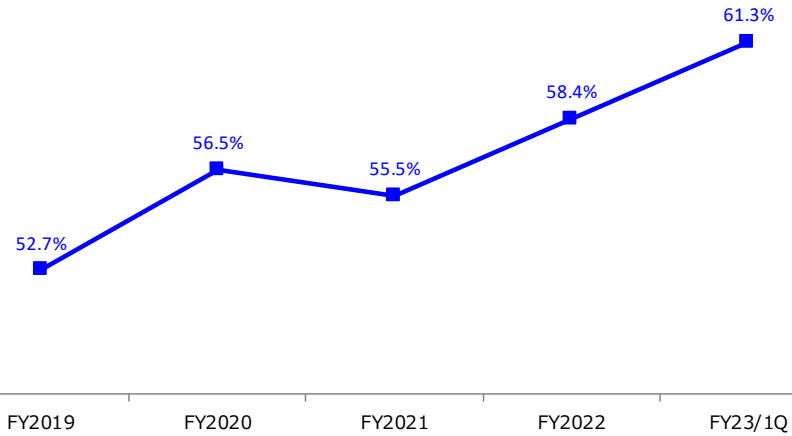


1. 財務ハイライトⅢ Financial Highlights Ⅲ

自己資本比率

Equity ratio

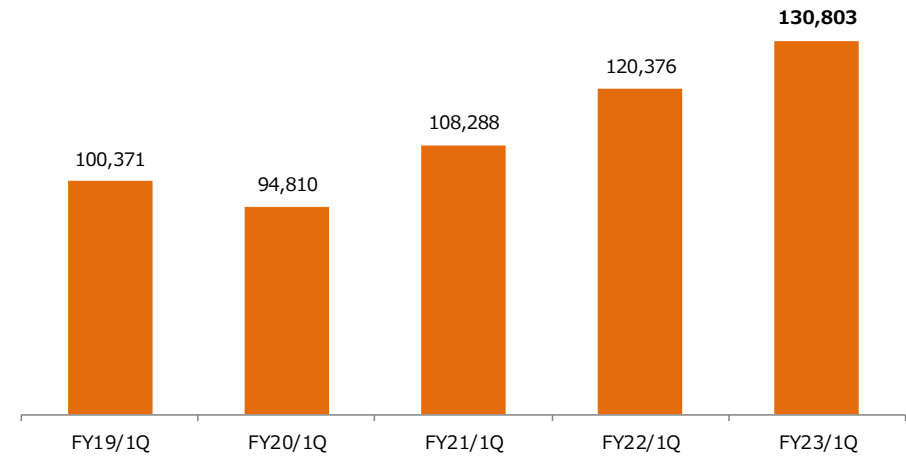
— Equity ratio



期末手持高

(単位：百万円 Millions of yen)

Backlog of Orders



2. 財務諸表概要 F/S Summary

・貸借対照表概要 B/S Summary

(単位：百万円 Millions of yen)

| | | FY2019 | FY2020 | FY2021 | FY2022 | FY23/1Q |
|----------------|---|----------------|----------------|----------------|----------------|----------------|
| 流動資産 | Current assets | 109,295 | 109,639 | 122,930 | 123,650 | 114,140 |
| 固定資産 | Non-current assets | 29,032 | 37,093 | 38,106 | 38,936 | 41,475 |
| 有形固定資産 | Property, plant and equipment | 10,309 | 11,998 | 13,193 | 14,789 | 15,085 |
| 無形固定資産 | Intangible assets | 1,171 | 1,125 | 954 | 1,083 | 1,036 |
| 投資その他の資産 | Investments and other assets | 17,551 | 23,970 | 23,957 | 23,063 | 25,353 |
| 資産合計 | Total Assets | 138,328 | 146,733 | 161,036 | 162,587 | 155,636 |
| 流動負債 | Current liabilities | 56,041 | 53,544 | 60,944 | 56,163 | 47,936 |
| 固定負債 | Non-current liabilities | 6,289 | 6,807 | 6,706 | 6,805 | 7,501 |
| 負債合計 | Total Liabilities | 62,330 | 60,351 | 67,651 | 62,968 | 55,438 |
| 株主資本 | Shareholder's equity | 68,428 | 73,802 | 79,847 | 85,994 | 84,581 |
| その他の包括利益累計額 | Accumulated other comprehensive income | 4,433 | 9,149 | 9,601 | 8,932 | 10,819 |
| 非支配株主持分 | Non-controlling interests | 3,134 | 3,429 | 3,936 | 4,690 | 4,795 |
| 純資産合計 | Total net assets | 75,997 | 86,381 | 93,385 | 99,618 | 100,179 |
| 負債純資産合計 | Total liabilities and net assets | 138,328 | 146,733 | 161,036 | 162,587 | 155,636 |

・損益概要 P/L Summary

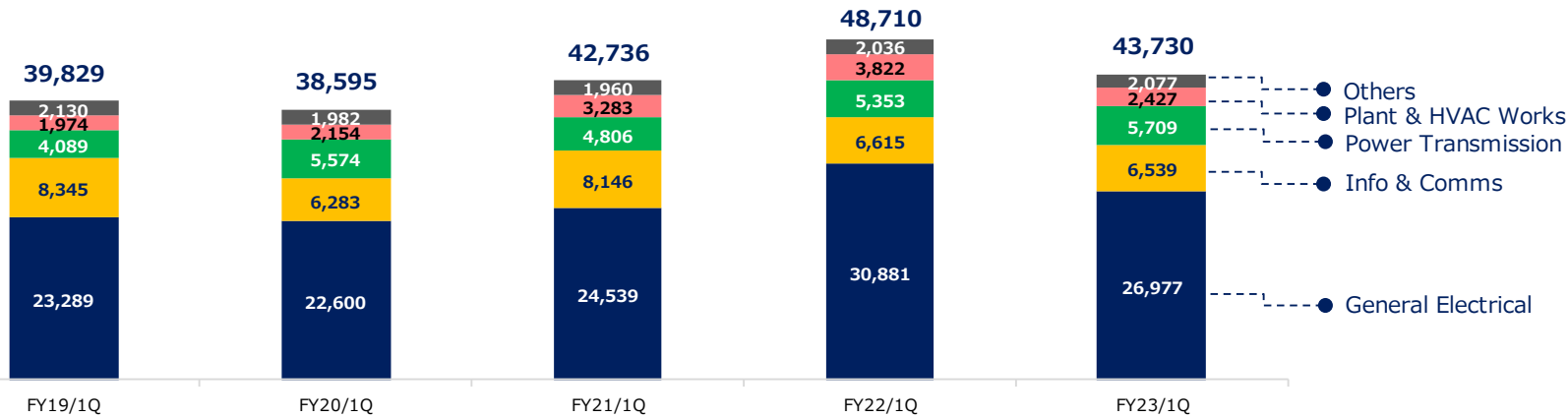
(単位：百万円 Millions of yen)

| | | FY19/1Q | FY20/1Q | FY21/1Q | FY22/1Q | FY23/1Q |
|-----------------|--|---------|---------|---------|---------|---------------|
| 売上高 | Net sales | 34,336 | 33,029 | 31,779 | 37,091 | 35,349 |
| 営業利益 | Operating profit | 2,936 | 2,051 | 1,709 | 2,066 | 585 |
| 営業外収益 | Non-operating income | 240 | 254 | 262 | 363 | 339 |
| 営業外費用 | Non-operating expenses | 39 | 24 | 14 | 9 | 18 |
| 経常利益 | Ordinary profit | 3,136 | 2,281 | 1,956 | 2,420 | 906 |
| 特別利益 | Extraordinary income | 57 | - | - | - | - |
| 特別損失 | Extraordinary losses | 8 | - | 24 | - | 43 |
| 税金等調整前当期純利益 | Profit before income taxes | 3,185 | 2,281 | 1,932 | 2,420 | 863 |
| 法人税等 | Income taxes | 1,053 | 874 | 595 | 808 | 464 |
| 当期純利益 | Profit | 2,132 | 1,406 | 1,336 | 1,611 | 398 |
| 非支配株主に帰属する当期純利益 | Profit attributable to non-controlling interests | 37 | (65) | 75 | 141 | 33 |
| 親会社株主に帰属する当期純利益 | Profit attributable to owners of parent | 2,095 | 1,472 | 1,261 | 1,470 | 364 |

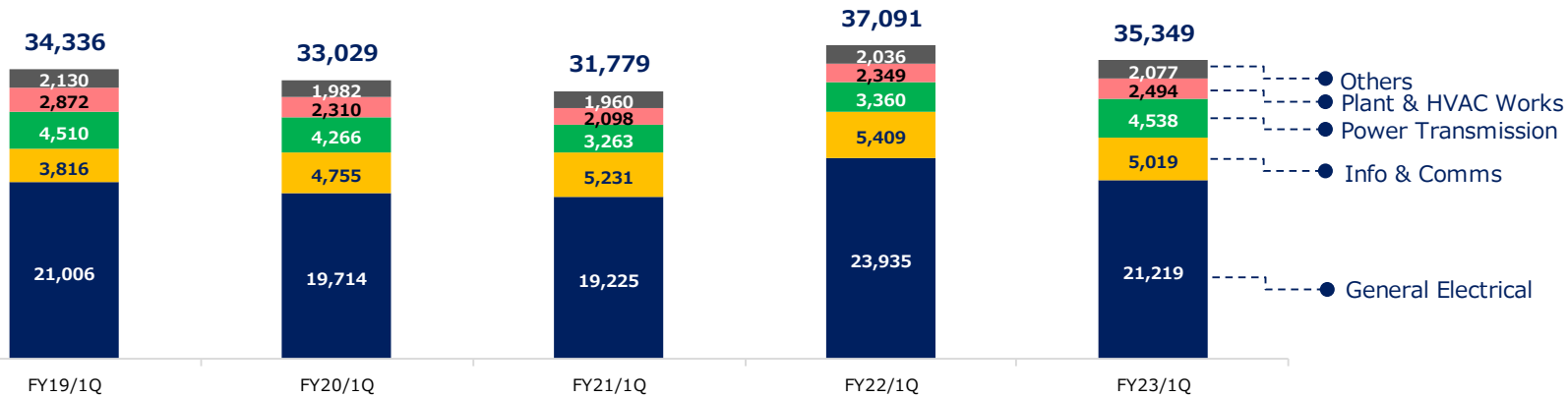
3. 事業の種類別セグメント情報 Business Segment Information I

(単位：百万円 Millions of yen)

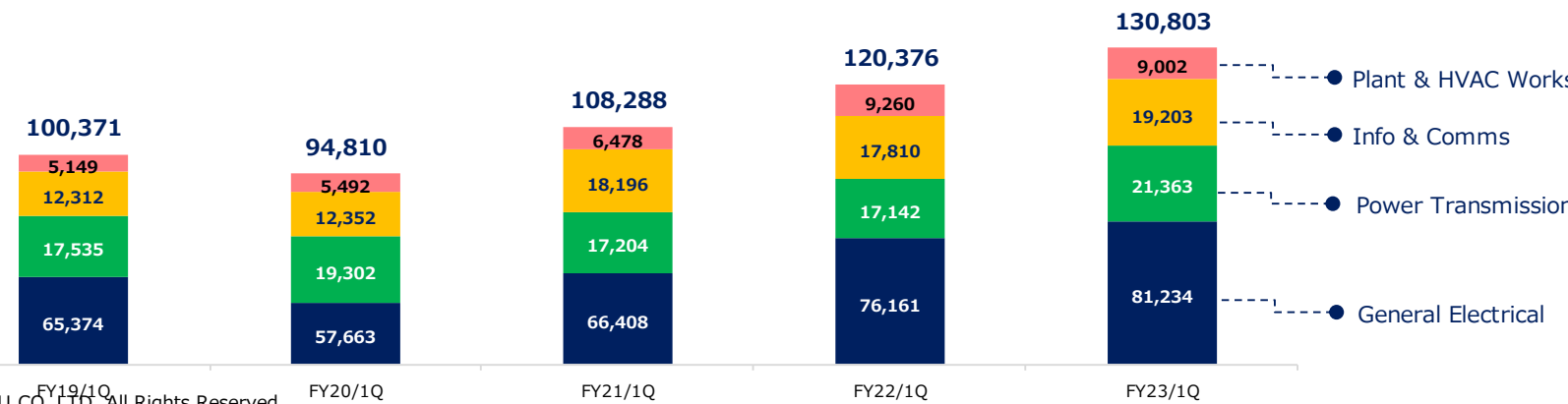
受注高
Orders
Received



売上高
Net Sales



期末手持高
Backlog
of Orders



3. 事業の種類別セグメント情報 Business Segment Information II

売上高 Net Sales

(単位：百万円 Millions of yen)

| | | FY19/1Q | FY20/1Q | FY21/1Q | FY22/1Q | FY23/1Q |
|-------------|-------------------------------|---------------|---------------|---------------|---------------|---------------|
| 設備工事業 | Utilities Engineering Service | 32,216 | 31,048 | 29,832 | 35,055 | 33,274 |
| その他事業 | Others | 2,328 | 2,066 | 2,073 | 2,181 | 2,184 |
| 消去又は全社 | Eliminations/Corporate | 208 | (85) | (126) | (146) | (108) |
| 連結合計 | Consolidated Total | 34,336 | 33,029 | 31,779 | 37,091 | 35,349 |

営業利益 Operating Profit

(単位：百万円 Millions of yen)

| | | FY19/1Q | FY20/1Q | FY21/1Q | FY22/1Q | FY23/1Q |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|------------|
| 設備工事業 | Utilities Engineering Service | 2,804 | 2,014 | 1,650 | 2,003 | 519 |
| その他事業 | Others | 131 | 36 | 57 | 62 | 64 |
| 消去又は全社 | Eliminations/Corporate | 0 | 0 | 0 | 0 | 1 |
| 連結合計 | Consolidated Total | 2,936 | 2,051 | 1,709 | 2,066 | 585 |

・海外売上高 Overseas Net Sales

(単位：百万円 Millions of yen)

■ Japan ■ Overseas

